Media Kit

The Inside Network



Brilliant Investment Thinking. Shared.

Introduction

Why we exist

The Inside Network's primary objective is to support the sales and marketing teams of the world's leading funds managers. The Inside Network has a unique combination of products and services that all have been designed around generating positive outcomes. Each product and service has a unique way to engage with current or potential clients, that leads to obtaining (or retaining) a client/mandate.

The Inside Network does this by facilitating the sharing of knowledge, not only in each participant's sphere of the market, but across the three most important pools of capital in Australia and the world. The Inside Network has an extensive event program that introduces unique formats, and which challenges the conventional thinking on what makes investment industry events most impactful. These re-imagined event formats have proven successful in delivering greater educational value to attendees in many other sectors outside of finance.

This extensive program is complemented by The Inside Network's suite of journals (*The Inside Investor, The Inside Adviser* and *Investor Strategy News*), which support ongoing engagement.

SHARING INTELLECTUAL CAPITAL

The investment landscape is becoming more competitive and inter-connected, yet is being disrupted by constant change. In this environment, there is a tendency for participants to create silos and operate independently of one another. Yet it is in these extremely high-pressure conditions where the sharing of intellectual capital and collaboration actually becomes most valuable.

EVENTS, KNOWLEDGE AND TRAINING

The Inside Network is a dynamic member-based community of investment professionals, academics, researchers and thought leaders, developed to facilitate information-sharing, and drive better outcomes for all investors. The Inside Network delivers innovative thinking, through events (symposiums, presentations, training) and peer-to-peer networking that drives deep learning through collaboration.

WHAT WE OFFER

One-to-one
One-to-one
One-to-many
Lead generation
Brand exposure
Industry validation
Market feedback
Data analysis



The Inside Adviser

'Insights for advisers, by advisers'

There is no shortage of content and daily news available for the financial advisory and investment industry. Inboxes are inundated with press releases, investment ideas and commentary, yet cut-through into this important sector remains difficult at best.

In an environment of immense regulatory and industry change, *The Inside Adviser* is a trusted resource that financial advisers turn to in search of actionable ideas and unique opportunities, and to keep up-to-date with their growing compliance obligations.

The Inside Adviser seeks to reverse the disruption occurring in traditional journalism, which is increasingly driven towards press releases and click-bait, replacing this with high-value opinion, as well as investigative and analytical reporting. Most importantly, it is published and contributed to by those with extensive first-hand market experience, ensuring a deeper understanding of pressing topics and industry issues.

Editor



Tahn Sharpe

Authors

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Themes

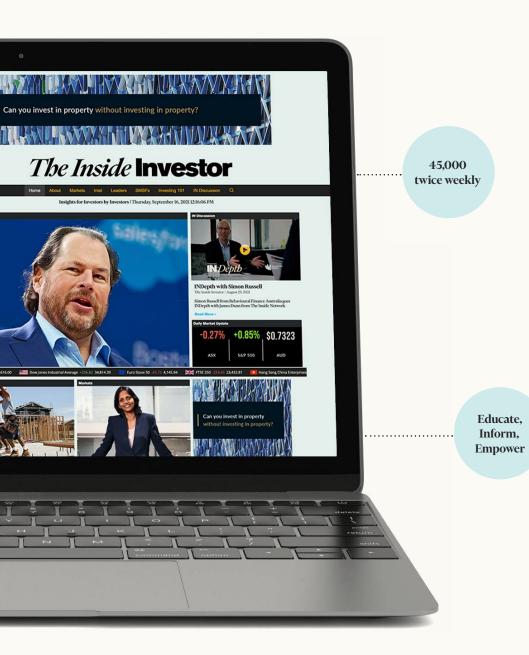
- Pressing issues facing advisers and the economy
- Macroeconomic themes
- Portfolio construction and asset allocation
- Regulation and licencing
- Superannuation and retirement
- IFA Business, platforms
- Stock selection and managed funds
- Fund manager commentary



Trusted Resource

20,000 twice weekly

The Inside Investor



'Insights for investors, by investors'

The internet has seen a proliferation of data and information which has completely changed the nature of investment. In the age of Reddit, Facebook and Robinhood, there is no shortage of investment ideas freely available for investors seeking them out. While the proliferation of information has delivered greater transparency into investment markets, evidence suggests it has made investing more difficult.

The Inside Investor provides investors with a single, trusted source of information and professional insights into the most important events occurring in financial and investment markets.

Published by advisers for the benefit of investors, *The Inside Investor* seeks to educate, inform and empower new and experienced investors to build and manage portfolios efficiently for the benefit of their families. There is a focus on bringing governance and process to the ad hoc nature of most investors with a focus on providing tools to assist with portfolio construction, investment selection and due diligence.

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Lisa Uhlman

Authors

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Tahn Sharpe
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James Dunn
Lachlan Maddock
Lachlan Buur-Jensen
Owen Raszkiewicz

Themes

- Stock selection Small caps
- Macro themes
- Managed fund analysis
- Broker commentary
- IPO's
- Industry news, client updates
- Fund manager opinions
- Dividends
- Cryptocurrency
- ETFs

INVESTOR STRATEGY | NEWS



'News You Can Use for Institutional Investors and Advisers'

Investor Strategy News (ISN), launched in 2012, is a bi-weekly online publication dedicated to areas of interest for institutional investors, managers and their service providers. The publication aims to provide reliable and accurate news and information for institutional investors and advisers.

As part of our brief, ISN looks to go behind the scenes at what has been announced and to seek out news and information that hasn't. This philosophy takes us into what we believe are under-reported areas, such as investment operations, asset servicing and systems - front, middle and back-office - as well as delving into the figures behind investor trends.

We have pioneered coverage of ESG matters and, more recently, impact investing. We are not afraid to advise industry participants on what we think they should be doing, always supported by the available facts and figures. We are also not afraid to provide our own and readers' commentaries when and where we think they are appropriate.

We are passionate about the investment industry but aim to be objective in our reporting on it, all while considering the best interests of the readers and of what benefit they can gain from the publication.

Editor



Lachlan Maddock

Author

Tahn Sharpe Lisa Uhlman

Themes

- Investment strategy trends
- Geopolitical trends
- Technology trends
- Investment industry structural trends
- Regulations and the regulators/ politics and the politicians
- Industry leaders
- · Money flows asset allocation and product design
- Operational dynamics

10.000 twice weekly

Sector

Leader

INVESTOR STRATEGY

Powered by The Inside Network | Thursday, September



'We know it's not perfect': The future of Your Future Your Super

Despite APRA's move to name and shame 13 underperforming funds, it's clear that Your Futu Your Super (YFYS) is a work in progress. More needs to be done to make it a true and fair test The data that The Inside Network captures through all our levels of engagement is the most valuable source of insights.

Our data-driven understanding of the financial services landscape can help fund managers better visualise their market. It can help fund managers target product marketing toward the most receptive areas of the market. It can help fund managers distil effort to precision. It can help fund managers apply knowledge to their business, to achieve the greatest efficiency – to inform business decisions and drive successful action.

Data is all about understanding the end-client, and what that end-client really wants. Product providers in financial services need that understanding; and The Inside Network has it.

	THE INSIDE ADVISER	THE INSIDE INVESTOR	INVESTOR STRATEGY NEWS				
WEBSITE CTR BENC	WEBSITE CTR BENCHMARK						
Billboard	0.19%	0.18%	0.14%				
Halfpage	0.07%	0.14%	0.08%				
Leaderboard	0.06%	0.19%	0.06%				
Leaderboard 2	0.01%	0.00%	0.01%				
MREC	0.05%	0.15%	0.05%				
WEBSITE % VIEWABI	WEBSITE % VIEWABILITY BENCHMARK						
Billboard	56.78%	50.16%	59.22%				
Halfpage	48.87%	49.02%	45.50%				
Leaderboard	38.79%	37.28%	37.53%				
Leaderboard 2	15.90%	16.46%	9.37%				
MREC	49.79%	46.15%	56.93%				

Institutional Wholesale **Investor Unique Data Points**

^{*}All data correct at time of going to press.

^{*}Adviser, practice and retail asset consultants

Data* Benchmarks 7/19

It has become almost a cliché, that data is the centre of all businesses. But that doesn't change the fact that it is true. A recent survey showed that 97.2% of organizations are investing in big data and AI in 2022.

	THE INSIDE ADVISER	THE INSIDE INVESTOR	INVESTOR STRATEGY NEWS
WEBSITE BENCHMARKS			
Monthly Page Views	15,696	26,316	25,619
Monthly Users	8,439	11,075	12,729
Monthly Sessions	12,396	19,608	18,830
NEWSLETTER BENCHMARKS			
Impressions (unique opens per issue)	6,697	18,659	4,793
Article CTR	2.61%	1.61%	3.76%
Banner Ad CTR - Top	0.33%	0.13%	0.71%
Banner Ad CTR - Middle	0.28%	0.11%	0.38%
Banner Ad CTR - End	0.16%	0.07%	0.25%
LIST PROPORTIONS BY TYPE†			
Financial Advisers	60%	3%	11%
Investment managers	10%	2%	15%
Industry Contacts	10%	1%	4%
Institutional contacts	10%	1%	60%
Other	15%	93%	10%

^{*}All data correct at time of going to press.

²⁵ October 2022

[†]Industry Contacts are platform, dealer, practice, asset consultants, researchers, mortgage brokers, family office etc. Other is made up of media, investors, non-finance contacts, web sign-ups not yet classified.

We combine our extensive content creation and production capabilities with our extensive reach among investor audiences, through our email and digital media channels, *The Inside Adviser*, *The Inside Investor* and *Investor Strategy News* publications.

Our packages start with a basic creative and production option, aimed at supporting your own direct distribution, through to more extensive options that use a mix of creative content paired with a highly targeted distribution strategy, that target the specific audiences that engage with our publications.

Best Value

Our annual content package (table below) provides clients with the best value option, includeing content pieces, video and advertising across one, two or three of our publications.

	PACKAGE ONE	PACKAGE TWO	PACKAGE THREE	
Content Pieces [^]				
Native Content	6	9	12	
Your Content or Quotes Within Topical Articles	6	9	12	
Your Whitepapers	2	3	4	
Video Sets^	Reflective of Platinum Filming Packages			
INDepth	2	3	4	
IN60	2	3	4	
INSights	8	12	16	
Advertising	Reflective of Silver Advertising Package			
Silver Advertising Package	1	1	1	
Price (ex GST) per month [†]	\$2,750	\$3,750	\$4,7	

 $^{^*\}mbox{All}$ pricing correct at time of going to press.

We can tailor a package that will maximise the impact of your message across our publications and through our annual media and content options.

HOMEPAGE TAKEOVER

Own a publication website for a week including:

\$5,000 (ex GST) per week per publication website.^

- Home page take over
- Billboard run of site
- 2 x banner (one rotating per publication newsletter; including one lead)*

ADVERTISIN	ADVERTISING PACKAGES			
Package	Includes	Price (ex GST) per fortnight per publication website.^		
Silver	Publication Newsletter • x4 banners (one rotating per publication newsletter; including one lead)* Publication Website • MREC • Leaderboard	\$3,000		
Gold	Publication Newsletter • x4 banners (one rotating per publication newsletter; including one lead)* Publication Website • MREC • Half Page • Leaderboard	\$4,000		

EXTRA ADD ONS	
Content	Price (ex GST) †
Solus eDM (distribution through one publication)	\$4,000
Native Article	\$4,000

 $^{^{\}ast}$ Subject to no publ
c holidays falling on the day a publication newsletter is scheduled to go
 out.

[^]All pricing correct at time of going to press.

Media & Content Packages 10/19

Our in house team has the capacity to create, script, and produce high end content under The Inside Network banner, or create bespoke content under your own brand.

Filming

Our in-house team has the capacity to create, script and produce highend short and long-form films under The Inside Network banner, or create bespoke filmed content under your own brand.

Podcasts

Our podcast series package presents an opportunity to add to your marketing mix by tapping into the fastest-growing medium in media.

FILMING PACKAGES				
Package	Includes	Content Pieces	Channels*	Price (ex GST) [†]
Silver	1 x video set (INDepth, IN60)	2	Publication website	\$4,500
Gold	1 x video set (INDepth, IN60)	2	Publication websitePublication newsletterPublication social	\$6,300
Platinum	1 x video set (INDepth, IN60, INSights)	6	 IN60 & INDepth Publication website Publication newsletter The Inside Network social INSights Publication website Publication social 	\$8,500

PODCAST PACKAGES		
Package	Includes	Price (ex GST) [†]
Silver	3 podcast series	\$60,000 (\$20,000 each)
Gold	6 podcast series	\$105,000 (\$17,500 each)
Platinum	10 podcast series	\$150,000 (\$15,000 each)

^{*}All pricing correct at time of going to press.

ADVERTISING UNITS

Billboard

Desktop: 970 (w) x 250px (h) Mobile: 300 (w) x 100px (h)

Half Page Desktop: 300 (w) x 600px (h) Mobile: 300 (w) x 250px (h) MREC
Desktop/Mobile:
300 (w) x 250px (h)

Leaderboard

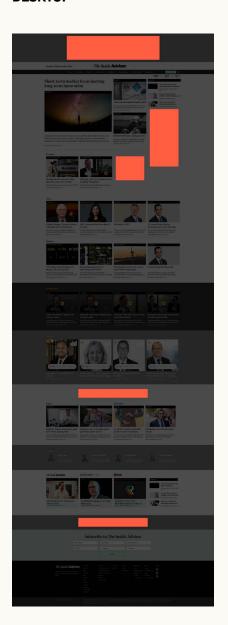
Desktop: 728 (w) x 90px (h) Mobile: 300 (w) x 50px (h)

Leaderboard

Desktop: 728 (w) x 90px (h) Mobile: 300 (w) x 50px (h)

eDM Newsletter Banner 600 (w) x 150px (h)

DESKTOP



MOBILE



EDM NEWSLETTER



POSITION	DIMENSION*	FILE SIZE	FILETYPE	LEAD TIME
WEBSITE				
Billboard	Desktop: 970 (w) x 250px (h) Mobile: 300 (w) x 100px (h)			
MREC	Desktop/Mobile: 300 (w) x 250px (h)	- <150kb	JPG, PNG, GIF with click through URLs, HTML5 [†] with back up GIF and ClickTag	Material deadline 7 days prior to publish date
Half Page	Desktop: 300 (w) x 600px (h) Mobile: 300 (w) x 250px (h)			
Leaderboard	Desktop: 728 (w) x 90px (h) Mobile: 300 (w) x 50px (h)			
EDM NEWLETTER				
Newsletter Banner	600 (w) x 150px (h)	<150kb	JPG, PNG, GIF [^] with click through URLs	Material deadline 7 days prior to publish date

 $^{^{\}ast}$ IAB industry standard dimensions.

[†] HTML guidelines for Ad Manager.

[^] Please note some email servers can have trouble reading GIFs and only the first frame will show.

Week Two

The Inside Advise

Gold Advertising Package

ADVERTISING UNITS

Half Page Desktop: 300 (w) x 600px (h) Mobile: 300 (w) x 250px (h) MREC Desktop/Mobile: 300 (w) x 250px (h)

Leaderboard

Desktop: 728 (w) x 90px (h) Mobile: 300 (w) x 50px (h)

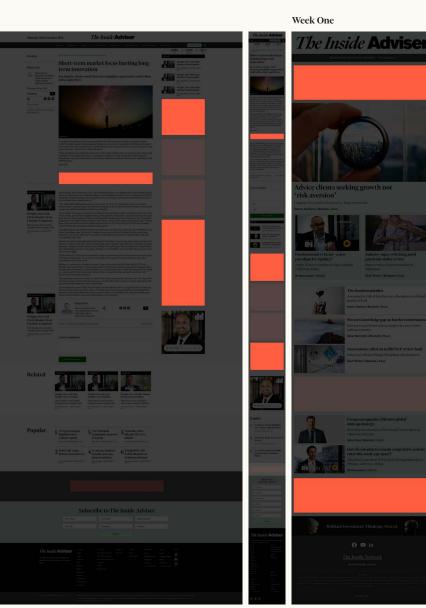
eDM Newsletter Banner 600 (w) x 150px (h)

Advertising units placement include:

- Banners on article pages only;
- Is shared realestate with the Silver Adversiting Package; and
- Includes the Homepage Takeover billboard at the top of the page.

Visualisation

DESKTOP MOBILE EDM NEWSLETTER



POSITION	DIMENSION*	FILE SIZE	FILETYPE	LEAD TIME
WEBSITE				
MREC	Desktop/Mobile: 300 (w) x 250px (h)			
Half Page	Desktop: 300 (w) x 600px (h) Mobile: 300 (w) x 250px (h)	- <150kb	JPG, PNG, GIF with click through URLs, HTML5° with back up GIF and ClickTag	Material deadline 7 days prior to publish date
Leaderboard	Desktop: 728 (w) x 90px (h) Mobile: 300 (w) x 50px (h)			
EDM NEWLETTER				
Banner	600 (w) x 150px (h)	<150kb	JPG, PNG, GIF [^] with click through URLs	Material deadline 7 days prior to publish date

 $^{^{\}ast}$ IAB industry standard dimensions.

[†] HTML guidelines for Ad Manager.

[^] Please note some email servers can have trouble reading GIFs and only the first frame will show.

Silver Advertising Package

ADVERTISING UNITS

MREC Desktop/Mobile: 500 (w) x 250px (h)

 ${\bf Leader board}$

Desktop: 728 (w) x 90px (h) Mobile: 300 (w) x 50px (h)

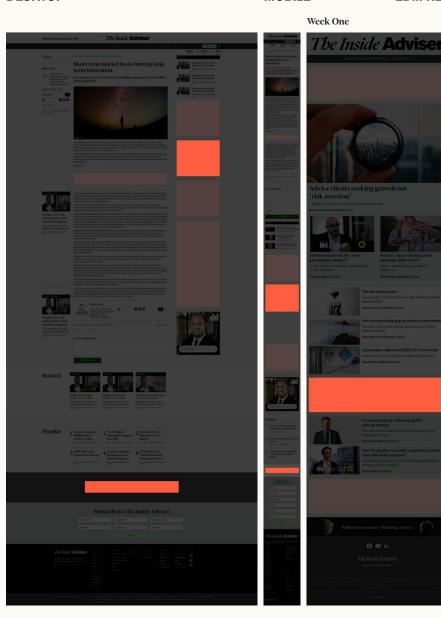
eDM Newsletter Banner 600 (w) x 150px (h)

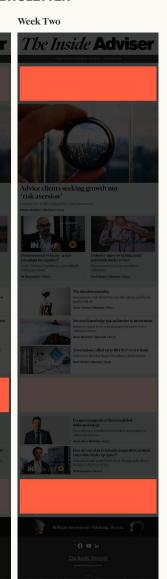
Advertising units placement include:

- Banners on article pages only;
- Is shared realestate with the Gold Adversiting Package; and
- Includes the Homepage Takeover billboard at the top of the page.

Visualisation

DESKTOP MOBILE EDM NEWSLETTER





POSITION	DIMENSION*	FILE SIZE	FILE TYPE	LEAD TIME
WEBSITE				
MREC	Desktop/Mobile: 300 (w) x 250px (h)		JPG, PNG, GIF with click through URLs, HTML5 [†] with back up GIF and ClickTag	Material deadline 7 days prior to publish date
Leaderboard	Desktop: 728 (w) x 90px (h) Mobile: 300 (w) x 50px (h)	<150kb		
EDM NEWLETTER				
Banner	600 (w) x 150px (h)	<150kb	JPG, PNG, GIF [^] with click through URLs	Material deadline 7 days prior to publish date

 $^{^{\}ast}$ IAB industry standard dimensions.

[†] HTML guidelines for Ad Manager.

[^] Please note some email servers can have trouble reading GIFs and only the first frame will show.



Take advantage of a highly technical SMSF program and kickstart your CPD in

- The dividing line between legal, tax and personal advice;

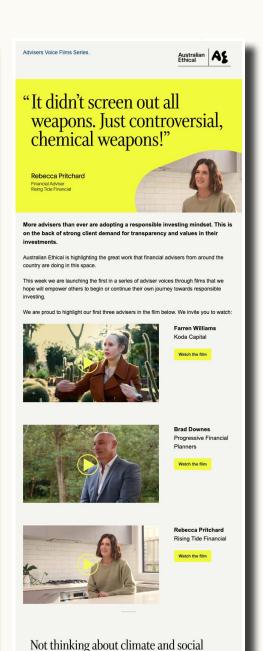
- Planning for incapacity and estate planning, and much more.

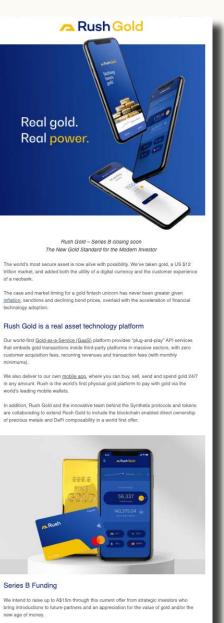
the new financial year with the opportunity to:

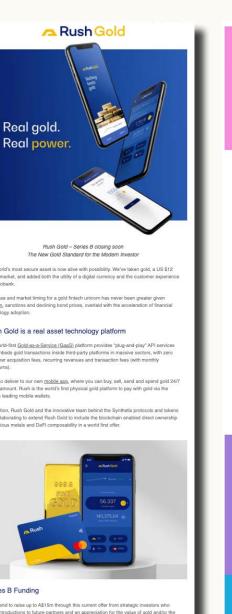
· Engage with multi-disciplinary professionals;

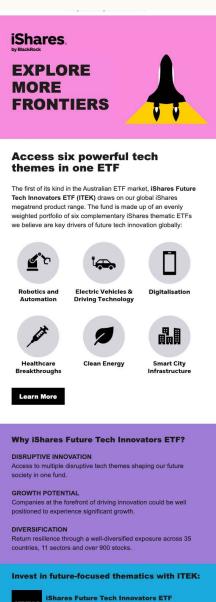
• Deep dive into popular SMSF topics such as:

· Earn up 24 CPD hours;









ITEK

earn more | Download brochure

DIMENSION*	FILE SIZE	FILE TYPE	ADDITIONAL REQUIREMENTS	LEAD TIME
600px (w) x any (h)	<150kb	Client to provide HTML5 with accompanying image folder, or final design supplied as an Adobe InDesign or Illustrator file Images, text and style guide including, colour and typeface requirements provided and The Inside Network design team to create	Subject line: 43 characters max Optional Preheader text: 30-80max characters recommended	Material deadline 7 days prior to publish date Material deadline 10 days prior to publish date

^{*} IAB industry standard dimensions.

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The Inside Network

